



## COMMISSION PAYOUT FOR BLS SEWA RETAILER

## ON HDFC BANK PRODUCTS









# Make the best of your partnership with HDFC BANK

| Product   | Minimum Payout (% On loan<br>amount Disbursed) | Maximum Payout (%<br>On loan amount<br>Disbursed) |
|-----------|--|---|
| Gold Loan | 0.40% On loan amount<br>Disbursed              | 0.80% On loan amount<br>Disbursed                 |

| Product                                   | Payout (% on Processing<br>Fee) | Payout (% on<br>Processing Fee Capped)       |
|---|---------------------------------|--|
| Kisan Gold<br>Card/Small Agri<br>Business | 32% On Processing Fee           | 32% On Processing Fee<br>Capped at Rs 80,000 |







# SOURCE A RANGE OF HDFC BANK PRODUCTS And Earn More Incentives

# PAYOUT WORKING FOR Accounts | FD/RD

| Rs. Minimum<br>Payout | Rs. Maximum<br>Payout     |
|-----------------------|---------------------------|
| 40                    | 360                       |
| 24                    | 288                       |
| 40                    | 280                       |
| 0.40%                 | 0.80%                     |
| INR 8                 | INR 8                     |
|                       | Payout  40  24  40  0.40% |





# INCENTIVE EARNING FOR RETAILER ON BENEFICIARY SAVINGS ACCOUNT



| TYPE                | DETAILS  | Rs-Incentive** |  |
|---------------------|--|----------------|--|
| Without Initial Pay | Without Initial Pay Equivalent to the required AMB |                |  |
| M1                  | Towards account opening & Logistic                 | 40             |  |
| M2                  | AMB equivalent balance maintained                  | 80             |  |
| With Initial Pay    | Equivalent to the required AMB                     |                |  |
| M1                  | Towards account opening & Logistic                 | 120            |  |
| M2                  | AMB => minimum balance requirement                 | 160            |  |
| Booster             |  |                |  |
| M2                  | AMB between 20000 - 34999                          | 60             |  |
| M2                  | AMB between 35000 - 49999                          | 100            |  |
| M2                  | AMB => 50000                                       | 120            |  |

\*T&C Applicable

\*Any Account Opened & closed in the same month is not eligible for incentive payout.

\*\*Estimated working for accounts with initial Pay





### INCENTIVE EARNING FOR RETAILER ON BENEFICIARY FARMER SAVINGS ACCOUNT



| ТҮРЕ                | DETAILS                            | Rs-Incentive** |
|---------------------|------------------------------------|----------------|
| Without Initial Pay | Equivalent to the required AMB     |                |
| M1                  | Towards account opening & Logistic | 24             |
| M2                  | AMB equivalent balance maintained  | 48             |
| With Initial Pay    | Equivalent to the required AMB     |                |
| M1                  | Towards account opening & Logistic |                |
| M2                  | AMB => minimum balance requirement | 120            |
| Booster             |                                    |                |
| M2                  | AMB between 20000 - 34999          | 60             |
| M2                  | AMB between 35000 - 49999          | 100            |
| M2                  | AMB => 50000                       | 120            |

\*T&C Applicable

\*Any Account Opened & closed in the same month is not eligible for incentive payout.

\*\*Estimated working for accounts with initial Pay





# INCENTIVE EARNING FOR RETAILER ON BENEFICIARY SALARY ACCOUNT



| TYPE                | DETAILS                            | Rs-Incentive** |
|---------------------|------------------------------------|----------------|
| Without Initial Pay | Equivalent to the required AMB     |                |
| M1                  | Towards account opening & Logistic | 40             |
| M2                  | AMB equivalent balance maintained  | 80             |
| With Initial Pay    | Equivalent to the required AMB     |                |
| M1                  | Towards account opening & Logistic | 120            |
| M2                  | Salary Credit                      | 80             |
| Booster             |                                    |                |
| M2                  | AMB between 20000 - 34999          | 60             |
| M2                  | AMB between 35000 - 49999          | 100            |
| M2                  | AMB => 50000                       | 120            |

\*T&C Applicable

\*Any Account Opened & closed in the same month is not eligible for incentive payout.

\*\*Estimated working for accounts with initial Pay





### INCENTIVE EARNING FOR RETAILER ON BENEFICIARY FIXED DEPOSIT & RECURRING DEPOSIT



#### **INCENTIVES SLABS OF FIXED DEPOSIT**

| ТҮРЕ | SLAB                | Rs-Incentive** |
|------|---------------------|----------------|
| M1   | 1-6 Months          | 0.08%          |
| M1   | 6 Months - < 1 Year | 0.12%          |
| M1   | > 1 Year            | 0.16%          |

#### **INCENTIVES SLABS OF RECURRING DEPOSIT**

| ТҮРЕ | SLAB      | Rs-Incentive** |
|------|-----------|----------------|
| M1   | >6 Months | INR 8          |

\*T&C Applicable

\*Any Account Opened & closed in the same month is not eligible for incentive payout.

\*\*Estimated working for accounts with initial Pay

Maximum payout in case of both FD and RD per transection would be Rs 12,000





## INCENTIVE ON KISAN GOLD CARD /SMALL AGRI BUSINESS



#### 32% FIXED ON PROCESSING FEE

| EARNING<br>EXAMPLES | LOAN AMOUNT<br>(In Rs) | PROCESSING<br>FEE % | RETAILER EARNING<br>% | RETAILER<br>EARNING<br>(In - Rs) |
|---------------------|------------------------|---------------------|-----------------------|----------------------------------|
| Case 1              | 25,00,000              | 2.00%               | 32%                   | 16,000                           |
| Case 2              | 50,00,000              | 1.50%               | 32%                   | 24,000                           |
| Case 3              | 1,00,00,000            | 1.25%               | 32%                   | 40,000                           |

### **MAXIMUM PAYOUT CAPPED AT Rs 80,000**